

5 You Can Do This in **EASY STEPS!**

1



MAKE A COMMITMENT TO SUCCEED!

- Follow the SuccessRIGHTNow Life Licensing Track.
- Complete my IBA and register for PFSU.
- Meet with my Field Trainer.

2



SUBSCRIBE TO POL.

- Check out the great study tools and resources.
- Watch incredible training videos.
- Lock into a complete suite of business tools.
- Download the Primerica App to do business on-the-go, too!

3



FIELD TRAIN IN YOUR FIRST WEEK.

- Start fast and grow big!
- Set my sights on the \$300 Fast Start Bonus opportunity!
- Meet a goal of 3 training sales + 3 recruits in 30 days.

4



START PFSU IMMEDIATELY.

- Schedule my state insurance exam within 5 days of completing class.
- "Go green" on PassNow as soon as I complete class.

5



STAY PLUGGED IN.

- Attend Opportunity Meetings.
- Participate in team training events.
- Follow my RVP's guidance.
- Shadow my field trainer.

Right now you've got two important goals: (1) is to get field trained and see our business in action; (2) is to get licensed so that you can build your own business. Start your business off right by making an Unreasonable Commitment to get trained and licensed within your first 30 days!

GLENN WILLIAMS, PRIMERICA CEO

Success**RIGHT**Now

Life Licensing Track

\$300 FAST START BONUS OPPORTUNITY

Achieve 1 Recruit +
1 FTO/Life App and
Complete Class =
\$100

+

Achieve 2 Recruits
+ 2 FTOs/Life Apps
and Pass Notice =
\$200

=

\$300

START FAST AND GROW BIG!*

START NOW

- Complete my IBA and auto-register for life pre-licensing class. ✉
- Schedule a date for my state licensing exam to take the exam within 5 days of completing class.
- Get familiar with POL's great resources. Track my progress on My Scoreboard.
- Review the pre-course material emailed to me. ✉
- Start field training and earn credit toward my Fast Start Bonus. 💰

ATTEND SOON

- Show up for class excited and ready to participate! ✉
- Complete class and meet another requirement toward my Fast Start Bonus. ✉ 💰
- Work with my Licensing Coach to develop my Personalized Study Plan (PSP).

PREPARE WITH CONFIDENCE

- Study checked topics on my Personalized Study Plan (PSP).
- Watch the "Getting Started" video on PassNow.
- Download the Quiz4Life Exam Prep App from PassNow on POL.
- "Go Green" on a Practice Test on PassNow.
- I am **READY** to **PASS** the state exam!

TEST AND PASS

- Arrive at the test center early and well rested.
- Pass my state exam and meet the last requirement for my Fast Start Bonus. 💰
- Make sure my upline and Licensing Coach know my exam results.

SUCCEED AND EARN MONEY

- Fax/email my Exam Score Report to my Regional Licensing Center (RLC) using the fax number on the back of my PSP.
- Expect to be contacted by my RLC or Licensing Coach to discuss next steps.
- Get licensed, get productive and start building my business! ✉

*Recruits and FTOs in first 30 days; Complete Class in 1st 60 days; Pass Notice/License in first 90 days. To learn more about how to qualify for the Fast Start Bonus, log on to POL and click on the Compensation link on the POL Home drop-down menu.

✉ **Check Primerica email address for notifications.**

- Log on to POL at www.primericaonline.com and click on the Licensing & Education tab/Steps to Licensing sub-tab to learn more about the SuccessRIGHTNow Track and all the study tools and resources available for you on POL.
- Need help? Call the designated phone lines: Future RVP (770) 381-5885.

