

NOTE: BEFORE YOU MAKE YOUR CALLS; IMAGINE EVERYONE SAYING "YES". READ, BE COMFORTABLE and LEARN THE SCRIPTS... YOU'LL BE GREAT!

E-T-H-O-R

E **EXCITED**

I'm really excited about...

T **TRAINING**

I'm going through training right now...

H **HELP**

To get my certification, I need your help...

O **OPINION**

I value your opinion, so I'd like to visit with you and [spouse]...

R **REFERRALS**

I'm confident you'll understand, so I need to show you what I'll be doing so you can become a referral source for me...

Go for a specific time:

Are weekends or weeknights better for you?

I can come by ____ day at ____ am/pm or ____ day at ____ am/pm, Which is better?

What is it?

We show families how to get debt free and financially independent.

We show families how to make and save money. We also recruit, train and develop people to own their own business.

Which one of these interest you the most?